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FM AMEMBASSY YEREVAN
TO RUCPDO/DEPT OF COMMERCE WASHINGTON DC PRIORITY
INFO RUEHC/SECSTATE WASHDC PRIORITY 7530

UNCLAS YEREVAN 000401

SIPDIS

E.O. 12958: N/A
TAGS: [BEXP](#) [ETRD](#) [ETTC](#) [AM](#) [GE](#)
SUBJECT: RSVP: EXTRANCHECK: POST-SHIPMENT VERIFICATION
REF: USDOC 2363

¶1. On May 12 Econoff visited MSHAK JSC, 3 Hakop Hakopian Street, Yerevan, to conduct reftel post-shipment verification. We met with MSHAK's owner, Levon Poghosyan.

¶2. Poghosyan had expressed surprise by our request for a visit, telling us he had been purchasing various components from Parker-Hannifin since 2004 (including several previous shipments of this particular product) and this was the first request for a post-shipment verification. He said the reftel components are used in industrial automation equipment, and claimed they are not on any list of dual-use items. Their function is to amplify the signal from the computer and send it on to the motor. The main component is an interior transistor, and it cannot work unless it is connected to the computer and motor.

¶3. Poghosian provided us a copy of the invoice, whose details corresponded to information in reftel:

Order Number: 58396
Quantities: PDM 2007ECS0000S - 21 units
 PDM 2020ECS0000S - 2 units
Gross Invoice Price: USD 13,631
Invoice Date: 20 November 2007.

¶4. We were not able to see the components, as Poghosian told us they had already been installed in equipment that had been assembled and exported. MSHAK typically exports these machines to the U.S., Russia, China and CIS countries. He said it does not sell this equipment to Iran. Poghosian said MSHAK no longer purchases these components from Parker-Hannifin.
BANKS